Selected Historical Data (Unaudited)

(In thousands, except per share data)



			2021					2022			2023
	First	Second	Third	Fourth	Total	First	Second	Third	Fourth	Total	First
Statement of Income Data:	Quarter	Quarter	Quarter	Quarter	Year	Quarter	Quarter	Quarter	Quarter	Year	Quarter
Revenue	\$ 259,444	\$ 264,720	\$ 320,160	\$ 363,608	\$ 1,207,932	\$ 385,731	\$ 407,990	\$ 456,200	\$ 486,164	\$ 1,736,085	\$ 483,256
Change in Fair Value	(21,078)	(4,630)	(72,546)	(81,911)	(180,165)	(115,629)	(141,842)	(160,308)	(194,375)	(612,154)	(195,055)
Cost of Revenue	(21,070)	(957)	(1,232)	(1,318)	(3,507)	(1,413)	(1,576)	(1,697)	(1,681)	(6,367)	(2,311)
Net Revenue	238,366	259,133	246,382	280,379	1,024,260	268,689	264,572	294,195	290,108	1,117,564	285,890
Operating Expenses											
Marketing	28,568	55,254	79,726	107,612	271,160	93,171	91,551	101,278	96,573	382,573	79,755
Operations and technology	35,627	35,035	37,966	39,072	147,700	40,730	42,262	45,953	44,723	173,668	49,169
General and administrative	44,089	38,675	33,557	40,641	156,962	34,528	33,690	37,182	35,064	140,464	37,158
Depreciation and amortization	6,627	7,460	8,914	12,374	35,375	9,514	7,584	11,270	8,499	36,867	10,540
Total Operating Expenses	114,911	136,424	160,163	199,699	611,197	177,943	175,087	195,683	184,859	733,572	176,622
Income from Operations	123,455	122,709	86,219	80,680	413,063	90,746	89,485	98,512	105,249	383,992	109,268
Interest expense	(19,914)	(19,416)	(18,163)	(19,016)	(76,509)	(22,483)	(24,950)	(30,924)	(37,530)	(115,887)	(43,321)
Foreign currency transaction gain (loss)	(34)	(240)	(109)	1	(382)	(314)	21	363	(715)	(645)	(171)
Equity method investment income (loss)	558	1,471	529	395	2,953	328	6,323	(129)	(87)	6,435	(6)
Other nonoperating expenses	(378)	(750)		(842)	(1,970)		(1,091)	(230)		(1,321)	(133)
Income before Income Taxes	103,687	103,774	68,476	61,218	337,155	68,277	69,788	67,592	66,917	272,574	65,637
Provision for income taxes	27,716	23,224	16,667	12,480	80,087	15,834	17,387	15,884	16,045	65,150	14,714
Net Income before Noncontrolling Interest	75,971	80,550	51,809	48,738	257,068	52,443	52,401	51,708	50,872	207,424	50,923
Less: Net income attributable to noncontrolling interest	51	373	261	88	773						
Net income attributable to Enova International, Inc.	\$ 75,920	\$ 80,177	\$ 51,548	\$ 48,650	\$ 256,295	\$ 52,443	\$ 52,401	\$ 51,708	\$ 50,872	\$ 207,424	\$ 50,923
Earnings Per Share											
Earnings per common share:											
Basic	\$ 2.10	\$ 2.18	\$ 1.40	\$ 1.36	\$ 7.05	\$ 1.57	\$ 1.61	\$ 1.62	\$ 1.62	\$ 6.42	\$ 1.62
Diluted	\$ 2.03	\$ 2.10	\$ 1.36	\$ 1.30	\$ 6.79	\$ 1.50	\$ 1.56	\$ 1.57	\$ 1.56	\$ 6.19	\$ 1.56
Weighted average common shares outstanding:											
Basic	36,109	36,801	36,744	35,750	36,351	33,374	32,497	31,912	31,401	32,290	31,341
Diluted	37,487	38,142	37,984	37,330	37,736	34,882	33,484	32,966	32,627	33,483	32,711
Balance Sheet Data (at period end):											
Cash and cash equivalents	\$ 324,328	\$ 394,353	\$ 229,088	\$ 165,477	\$ 165,477	\$ 131,692	\$ 144,090	\$ 87,727	\$ 100,165	\$ 100,165	\$ 97,680
Loans and finance receivables at fair value	1,230,711	1,408,703	1,635,282	1,964,690	1,964,690	2,231,884	2,460,851	2,765,123	3,018,528	3,018,528	3,003,366
Total assets	2,133,642	2,394,789	2,467,499	2,761,483	2,761,483	3,047,144	3,253,170	3,509,414	3,780,889	3,780,889	3,846,992
Long-term debt	874,514	1,028,488	1,075,380	1,384,399	1,384,399	1,696,751	1,840,665	2,059,577	2,258,660	2,258,660	2,314,381
Total stockholder's equity	1,005,608	1,094,757	1,134,253	1,093,052	1,093,052	1,077,950	1,108,081	1,146,227	1,186,145	1,186,145	1,220,753

Enova International, Inc. Adjusted EBITDA (Unaudited)



			2021					2022			2023
	First	Second	Third	Fourth	Total	First	Second	Third	Fourth	Total	First
	Quarter	Quarter	Quarter	Quarter	Year	Quarter	Quarter	Quarter	Quarter	Year	Quarter
Net income attributable to Enova International, Inc.	\$ 75,920	\$ 80,177	\$ 51,548	\$ 48,650	\$ 256,295	\$ 52,443	\$ 52,401	\$ 51,708	\$ 50,872	\$ 207,424	\$ 50,923
Depreciation and amortization expenses	6,621	7,457	8,912	12,372	35,362	9,514	7,584	11,270	8,499	36,867	10,540
Interest expense, net	19,755	19,292	17,966	18,916	75,929	22,483	24,950	30,924	37,530	115,887	43,321
Foreign currency transaction loss (gain)	34	237	102	(1)	372	314	(21)	(363)	715	645	171
Provision for income taxes	27,716	23,224	16,667	12,480	80,087	15,834	17,387	15,884	16,045	65,150	14,714
Stock-based compensation expense	5,804	5,250	5,018	5,107	21,179	5,367	5,133	5,457	5,993	21,950	5,969
Adjustments:											
Transaction-related costs (a)	1,412	12	_	_	1,424	_	_			_	_
Equity method investment loss (income) (b)	(558)	(1,471)	(529)	(395)	(2,953)	(328)	(6,323)	129	87	(6,435)	6
Other nonoperating expenses (c)	378	750	_	842	1,970	_	1,091	230	_	1,321	133
Lease termination and cease-use loss (gain) (d)			(113)	3,449	3,336						_
Adjusted EBITDA	\$ 137,082	\$ 134,928	\$ 99,571	\$ 101,420	\$ 473,001	\$ 105,627	\$ 102,202	\$ 115,239	\$ 119,741	\$ 442,809	\$ 125,777
Adjusted EBITDA margin calculated as follows:											
Total Revenue	\$ 259,444	\$ 264,720	\$ 320,160	\$ 363,608	\$ 1,207,932	\$ 385,731	\$ 407,990	\$ 456,200	\$ 486,164	\$ 1,736,085	\$ 483,256
Adjusted EBITDA	\$ 137,082	\$ 134,928	\$ 99,571	\$ 101,420	\$ 473,001	\$ 105,627	\$ 102,202	\$ 115,239	\$ 119,741	\$ 442,809	\$ 125,777
Adjusted EBITDA as a percentage of total revenue	52.8%	51.0%	31.1%	27.9%	39.2%	27.4%	25.1%	25.3%	24.6%	25.5%	26.0%

⁽a) In the first, second and fourth quarters of 2021, the Company recorded costs related to acquisitions and to divestitures of subsidiaries.

⁽b) In the second quarter of 2022, the Company recorded a gain on Linear's sale of its operating company, partially offset by a loss on the sale of OnDeck Canada.

⁽c) In the first quarter of 2021 and the first quarter of 2023, the Company recorded a losses on early extinguishment of debt related to the repayment of debt. In the second quarter of 2021 and second and third quarters of 2022, the Company recorded costs related to incomplete transactions. In the fourth quarter of 2021, the Company recorded to the partial divestiture of a subsidiary.

⁽d) In the third and fourth quarters of 2021 and the first quarter of 2023, the Company recorded a gain, loss and loss, respectively, upon the exit of leased office spaces.

Enova International, Inc. Adjusted Earnings (Unaudited)



			2021						2022				2023
	First uarter	Second Quarter	Third Quarter	Fourth Quarter		Total Year	First Quarter	Second Quarter	Third Quarter	Fourth Quarter		Total Year	First Quarter
Net income attributable to Enova International, Inc.	\$ 75,920	\$ 80,177	\$ 51,548	\$ 48,650	\$	256,295	\$ 52,443	\$ 52,401	\$ 51,708	\$ 50,872	\$	207,424	\$ 50,923
Adjustments:													
Transaction-related costs (a)	1,412	12	_	_		1,424	_	_	_	_		_	_
Equity method investment loss (income) (b)	_	_	_	_		_	_	(6,323)	129	87		(6,107)	6
Other nonoperating expenses (c)	378	750	_	842		1,970	_	1,091	230	_		1,321	133
Intangible asset amortization	1,151	1,684	2,013	2,014		6,862	2,013	2,014	2,014	2,014		8,055	2,344
Stock-based compensation expense	5,804	5,250	5,018	5,107		21,179	5,367	5,133	5,457	5,993		21,950	5,969
Foreign currency transaction loss (gain)	34	237	102	(1)		372	314	(21)	(363)	715		645	171
Cumulative tax effect of adjustments	(2,209)	(2,053)	(1,581)	(4,012)		(9,855)	(1,927)	624	(1,871)	(2,191)		(5,365)	(2,571)
Lease termination and cease-use loss (gain) ^(d)	 	 	 (113)	 7,648	_	7,535	 	 	 	 	_		 1,698
Adjusted earnings	\$ 82,490	\$ 86,057	\$ 56,987	\$ 60,248	\$	285,782	\$ 58,210	\$ 54,919	\$ 57,304	\$ 57,490	\$	227,923	\$ 58,673
Diluted earnings per share	\$ 2.03	\$ 2.10	\$ 1.36	\$ 1.30	\$	6.79	\$ 1.50	\$ 1.56	\$ 1.57	\$ 1.56	\$	6.19	\$ 1.56
Adjusted earnings per share	\$ 2.20	\$ 2.26	\$ 1.50	\$ 1.61	\$	7.57	\$ 1.67	\$ 1.64	\$ 1.74	\$ 1.76	\$	6.81	\$ 1.79

⁽a) In the first, second and fourth quarters of 2021, the Company recorded costs related to acquisitions and to divestitures of subsidiaries.

⁽b) In the second quarter of 2022, the Company recorded a gain on Linear's sale of its operating company, partially offset by a loss on the sale of OnDeck Canada.

⁽c) In the first quarter of 2021 and the first quarter of 2023, the Company recorded a losses on early extinguishment of debt related to the repayment of debt. In the second quarter of 2021 and second and third quarters of 2022, the Company recorded costs related to incomplete transactions. In the fourth quarter of 2021, the Company recorded a loss related to the partial divestiture of a subsidiary.

⁽d) In the third and fourth quarters of 2021 and the first quarter of 2023, the Company recorded a gain, loss and loss, respectively, upon the exit of leased office spaces.

Fair Value Metrics - Installment Loans and RPAs (Unaudited)



		20	21				20	22			2023
	First	Second		Third	Fourth	First	Second		Third	Fourth	First
Consumer loans and finance receivables:	 Quarter	 Quarter		Quarter	Quarter	 Quarter	 Quarter		Quarter	 Quarter	 Quarter
Total combined loan and finance receivable principal (b)	\$ 528,861	\$ 593,371	\$	721,135	\$ 879,541	\$ 898,684	\$ 948,474	\$	984,163	\$ 978,690	\$ 918,636
Ending combined loan and finance receivable fair value balance (b)	588,644	634,799		740,474	908,957	948,784	1,006,988		1,072,349	1,099,319	1,076,768
Fair value as a % of principal (a)(b)	111.3%	107.0%		102.7%	103.3%	105.6%	106.2%		109.0%	112.3%	117.2%
Ending combined loan and finance receivable balance, including principal and accrued fees/interest outstanding (b)	\$ 571,726	\$ 639,858	\$	782,203	\$ 941,423	\$ 963,418	\$ 1,018,844	\$	1,054,122	\$ 1,056,161	\$ 991,571
Average combined loan and finance receivable balance (b)(c)	\$ 607,570	\$ 588,289	\$	714,184	\$ 849,359	\$ 966,068	\$ 979,407	\$	1,041,521	\$ 1,053,439	\$ 1,030,055
Revenue	181,737	174,512		215,432	243,570	248,547	253,043		277,096	286,347	281,011
Change in fair value	(26,073)	(49,708)		(97,061)	(104,715)	(116,767)	(133,078)		(135,646)	(145,276)	(114,651)
Net revenue	155,664	124,804		118,371	138,855	131,780	119,965		141,450	141,071	166,360
Net revenue margin	85.7%	71.5%		54.9%	57.0%	53.0%	47.4%		51.0%	49.3%	59.2%
Delinquencies:											
>30 days delinquent	\$ 24,589	\$ 26,201	\$	45,804	\$ 59,312	\$ 70,480	\$ 72,300	\$	77,258	\$ 86,884	\$ 72,092
>30 days delinquent as a % of combined loan and finance receivable											
balance ^{(a)(b)}	4.3%	4.1%		5.9%	6.3%	7.3%	7.1%		7.3%	8.2%	7.3%
Charge-offs:											
Charge-offs (net of recoveries)	\$ 36,408	\$ 27,050	\$	57,836	\$ 112,582	\$ 137,224	\$ 134,524	\$	167,762	\$ 171,421	\$ 156,272
Charge-offs (net recoveries) as a % of average combined loan and											
finance receivable balance (b)(c)	6.0%	4.6%		8.1%	13.3%	14.2%	13.7%		16.1%	16.3%	15.2%

⁽a) Amounts as a % of loan balance are determined using period-end balances.

⁽b) Non-GAAP measure.

⁽c) The average combined loan and finance receivable balance is the average of the month-end balances during the period.

Fair Value Metrics - Line of Credit Accounts (Unaudited)



		20	21						2022	2			2023
Constitution of Constitution	First	Second		Third	Fourth		First	Second		Third	Fourth		First
Small business loans and finance receivables:	 Quarter	 Quarter		Quarter	 Quarter	_	Quarter	Quarter		Quarter	 Quarter	_	Quarter
Total principal	\$ 696,678	\$ 781,793	\$	876,668	\$ 1,010,675	\$ 1	,210,389	\$ 1,364,05	5	\$ 1,580,289	\$ 1,773,411	\$:	1,791,973
Ending fair value balance	649,313	784,728		911,729	1,074,546	1	.,297,533	1,471,72	:3	1,708,918	1,935,466	:	1,940,499
Fair value as a % of principal (a)	93.2%	100.4%		104.0%	106.3%		107.2%	107.9	9%	108.1%	109.1%		108.3%
Ending loan and finance receivable balance, including principal and accrued fees/interest outstanding	\$ 701,053	\$ 786,330	\$	881,807	\$ 1,016,590	\$ 1	.,217,580	\$ 1,372,66	i7	\$ 1,590,745	\$ 1,797,282	\$ 1	1,806,505
Average loan and finance receivable balance (b)	\$ 700,348	\$ 739,378	\$	837,606	\$ 956,110	\$ 1	,122,609	\$ 1,288,38	4	\$ 1,488,029	\$ 1,684,617	\$:	1,809,800
Revenue	75,560	85,561		100,610	115,063		132,594	149,90		172,721	192,598		194,456
Change in fair value	4,995	45,078		24,515	22,804		1,138	(8,76	4)	(24,662)	(49,099)		(80,404)
Net revenue	80,555	130,639		125,125	137,867		133,732	141,14	.5	148,059	143,499		114,052
Net revenue margin	106.6%	152.7%		124.4%	119.8%		100.9%	94.2	2%	85.7%	74.5%		58.7%
Delinquencies:													
>30 days delinquent	\$ 71,639	\$ 55,682	\$	44,978	\$ 43,901	\$	43,318	\$ 49,15	9	\$ 70,430	\$ 103,235	\$	125,919
>30 days delinquent as a % of loan and finance receivable balance $^{\mathrm{(a)}}$	10.2%	7.1%		5.1%	4.3%		3.6%	3.6	5%	4.4%	5.7%		7.0%
Charge-offs:													
Charge-offs (net of recoveries)	\$ 18,042	\$ 5,102	\$	7,060	\$ 7,677	\$	20,860	\$ 27,86	7	\$ 43,778	\$ 69,110	\$	76,215
Charge-offs (net recoveries) as a % of average loan and finance													
receivable balance (b)	2.6%	0.7%		0.8%	0.8%		1.9%	2.2	2%	2.9%	4.1%		4.2%

⁽a) Amounts as a % of loan and finance receivable balance are determined using period-end balances.

⁽b) The average loan and finance receivable balance is the average of the month-end balances during the period.

Enova International, Inc. Revenue by Product (Unaudited)



			2021					2022			2023
	First Quarter	Second Quarter	Third Quarter	Fourth Quarter	Total Year	First Quarter	Second Quarter	Third Quarter	Fourth Quarter	Total Year	First Quarter
Consumer loans and finance receivables	\$ 181,737	\$ 174,512	\$ 215,432	\$ 243,570	\$ 815,251	\$ 248,547	\$ 253,043	\$ 277,096	\$ 286,347	\$ 1,065,033	\$ 281,011
Small business loans and finance receivables	75,560	85,561	100,610	115,061	376,792	132,594	149,909	172,721	192,598	647,822	194,456
Total loans and finance receivables revenue	257,297	260,073	316,042	358,631	1,192,043	381,141	402,952	449,817	478,945	1,712,855	475,467
Other	2,147	4,647	4,118	4,977	15,889	4,590	5,038	6,383	7,219	23,230	7,789
Total revenue	\$ 259,444	\$ 264,720	\$ 320,160	\$ 363,608	\$ 1,207,932	\$ 385,731	\$ 407,990	\$ 456,200	\$ 486,164	\$ 1,736,085	\$ 483,256

			2021					2022			2022
	First	Second	Third	Fourth	Total	First	Second	Third	Fourth	Total	First
	Quarter	Quarter	Quarter	Quarter	Year	Quarter	Quarter	Quarter	Quarter	Year	Quarter
Consumer loans and finance receivables	70.1%	65.9%	67.3%	67.0%	67.5%	64.4%	62.0%	60.7%	58.9%	61.4%	58.2%
Small business loans and finance receivables	29.1%	32.3%	31.4%	31.6%	31.2%	34.4%	36.8%	37.9%	39.6%	37.3%	40.2%
Total loans and finance receivables revenue	99.2%	98.2%	98.7%	98.6%	98.7%	98.8%	98.8%	98.6%	98.5%	98.7%	98.4%
Other	0.8%	1.8%	1.3%	1.4%	1.3%	1.2%	1.2%	1.4%	1.5%	1.3%	1.6%
Total revenue	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%

Enova International, Inc. Income from Operations by Geography (Unaudited)



			2021					2022	2023
	First	Second	Third	Fourth	Total	First	Second	Third Fourth	Total First
Domestic & International	Quarter	Quarter	Quarter	Quarter	Year	Quarter	Quarter	Quarter Quarter	Year Quarter
Revenue	\$ 259,444	\$ 264,720	\$ 320,160	\$ 363,608	\$ 1,207,932	\$ 385,731	\$ 407,990	\$ 456,200 \$ 486,164	\$ 1,736,085 \$ 483,256
Change in Fair Value	(21,078)	(4,630)	(72,546)	(81,911)	(180,165)	(115,629)	(141,842)	(160,308) (194,375)	
Cost of Revenue	(==,5:5) —	(957)	(1,232)	(1,318)	(3,507)	(1,413)	(1,576)	(1,697) (1,681)	, , , , , , , , , , , , , , , , , ,
Net Revenue	\$ 238,366	\$ 259,133	\$ 246,382	\$ 280,379	\$ 1,024,260	\$ 268,689	\$ 264,572	\$ 294,195 \$ 290,108	\$ 1,117,564 \$ 285,890
Net Revenue Margin	91.9%	97.9%	77.0%	77.1%	84.8%	69.7%	64.8%	64.5% 59.7%	<u> </u>
Total Operating Expenses Excluding									
Depreciation and Amortization	\$ 75,773	\$ 99,324	\$ 123,221	\$ 155,832	\$ 454,150	\$ 131,125	\$ 131,418	\$ 142,988 \$ 139,069	\$ 544,600 \$ 126,201
Depreciation and Amortization	5,101	5,851	7,018	10,634	28,604	7,160	6,900	6,461 5,617	26,138 5,956
Income from Operations	\$ 157,492	\$ 153,958	\$ 116,143	\$ 113,913	\$ 541,506	\$ 130,404	\$ 126,254	\$ 144,746 \$ 145,422	\$ 546,826 \$ 153,733
Corporate Services									
Total Operating Expenses Excluding									
Depreciation and Amortization	\$ 32,511	\$ 29,640	\$ 28,028	\$ 31,493	\$ 121,672	\$ 37,304	\$ 36,085	\$ 41,425 \$ 37,291	\$ 152,105 \$ 39,881
Depreciation and Amortization	1,526	1,609	1,896	1,740	6,771	2,354	684	4,809 2,882	10,729 4,584
Income from Operations	\$ (34,037)	\$ (31,249)	\$ (29,924)	\$ (33,233)	\$ (128,443)	\$ (39,658)	\$ (36,769)	\$ (46,234) \$ (40,173)	\$ (162,834) \$ (44,465)
Total									
Revenue	\$ 259,444	\$ 264,720	\$ 320,160	\$ 363,608	\$ 1,207,932	\$ 385,731	\$ 407,990	\$ 456,200 \$ 486,164	\$ 1,736,085 \$ 483,256
Change in Fair Value	(21,078)	(5,587)	(73,778)	(83,229)	(183,672)	(115,629)	(141,842)	(160,308) (194,375)	(612,154) (195,055)
Cost of Revenue	_	(957)	(1,232)	(1,318)	(3,507)	(1,413)	(1,576)	(1,697) (1,681)	(6,367) (2,311)
Net Revenue	\$ 238,366	\$ 259,133	\$ 246,382	\$ 280,379	\$ 1,024,260	\$ 268,689	\$ 264,572	\$ 294,195 \$ 290,108	\$ 1,117,564 \$ 285,890
Net Revenue Margin	91.9%	97.9%	77.0%	77.1%	84.8%	69.7%	64.8%	64.5% 59.7%	64.4% 59.2%
Total Operating Expenses Excluding									
Depreciation and Amortization	\$ 108,284	\$ 128,964	\$ 151,249	\$ 187,325	\$ 575,822	\$ 168,429	\$ 167,503	\$ 184,413 \$ 176,360	\$ 696,705 \$ 166,082
Depreciation and Amortization	6,627	7,460	8,914	12,374	35,375	9,514	7,584	11,270 8,499	36,867 10,540
Income from Operations	\$ 123,455	\$ 122,709	\$ 86,219	\$ 80,680	\$ 413,063	\$ 90,746	\$ 89,485	\$ 98,512 \$ 105,249	\$ 383,992 \$ 109,268

Reconciliation of GAAP to Non-GAAP Financial Measures - Combined Loan and Finance Receivable Balances (Unaudited)



		20)21			20	22		2023
	First	Second	Third	Fourth	First	Second	Third	Fourth	First
	Quarter								
Consumer loan and finance receivable balances, gro	ss:								
Company owned	\$ 564,934	\$ 630,203	\$ 768,964	\$ 927,673	\$ 951,560	\$ 1,004,847	\$ 1,039,792	\$ 1,040,517	\$ 978,730
Guaranteed by the Company	6,792	9,655	13,239	13,750	11,858	13,997	14,330	15,644	12,841
Combined	\$ 571,726	\$ 639,858	\$ 782,203	\$ 941,423	\$ 963,418	\$ 1,018,844	\$ 1,054,122	\$ 1,056,161	\$ 991,571
Small business loan and finance receivable balances	, gross:								
Company owned	\$ 701,053	\$ 786,330	\$ 881,807	\$ 1,016,590	\$ 1,217,580	\$ 1,372,667	\$ 1,590,745	\$ 1,797,282	\$ 1,806,505
Guaranteed by the Company									
Combined	\$ 701,053	\$ 786,330	\$ 881,807	\$ 1,016,590	\$ 1,217,580	\$ 1,372,667	\$ 1,590,745	\$ 1,797,282	\$ 1,806,505
Total loan and finance receivable balances, gross:									
Company owned	\$ 1,265,987	\$ 1,416,533	\$ 1,650,771	\$ 1,944,263	\$ 2,169,140	\$ 2,377,514	\$ 2,630,537	\$ 2,837,799	\$ 2,785,235
Guaranteed by the Company	6,792	9,655	13,239	13,750	11,858	13,997	14,330	15,644	12,841
Combined	\$ 1,272,779	\$ 1,426,188	\$ 1,664,010	\$ 1,958,013	\$ 2,180,998	\$ 2,391,511	\$ 2,644,867	\$ 2,853,443	\$ 2,798,076

Combined Originations and Loan and Finance Receivables Balances by Product and Customer Group (Unaudited) (Dollars in thousands)



			2021					2022			2022
	First	Second	Third	Fourth	Total	First	Second	Third	Fourth	Total	First
	Quarter	Quarter	Quarter	Quarter	Year	Quarter	Quarter	Quarter	Quarter	Year	Quarter
Combined loan and finance receivable originations											
Consumer:											
Installment loans	\$ 117,913	\$ 169,176	\$ 241,044	\$ 320,751	\$ 848,884	\$ 248,222	\$ 242,026	\$ 201,806	\$ 117,060	\$ 809,114	\$ 86,270
Line of credit accounts	66,261	111,199	153,817	169,132	500,409	133,670	167,821	193,721	219,310	714,522	204,933
Total consumer	184,174	280,375	394,861	489,883	1,349,293	381,892	409,847	395,527	336,370	1,523,636	291,203
Small business	322,111	400,699	461,595	579,938	1,764,343	658,741	679,233	806,739	825,563	2,970,276	770,164
Total combined originations	\$ 506,285	\$ 681,074	\$ 856,456	\$ 1,069,821	\$ 3,113,636	\$ 1,040,633	\$ 1,089,080	\$ 1,202,266	\$ 1,161,933	\$ 4,493,912	\$ 1,061,367
)21			-		22			2022
	First	Second	Third	Fourth		First	Second	Third	Fourth		First
	First Quarter			Fourth Quarter		First Quarter			Fourth Quarter		
Combined loan and finance receivable balances, gross		Second	Third				Second	Third			First
Combined loan and finance receivable balances, gross Consumer:		Second	Third				Second	Third			First
, 5		Second	Third				Second	Third			First
Consumer:	Quarter	Second Quarter	Third Quarter	Quarter		Quarter	Second Quarter	Third Quarter	Quarter		First Quarter
Consumer: Installment loans Line of credit accounts	\$ 416,304 155,422	\$ 446,864 192,994	\$ 526,746 255,457	\$ 653,019 288,404		\$ 693,667 269,751	\$ 713,363 305,481	\$ 705,577 348,545	\$ 644,236 411,925		First Quarter \$ 567,102 424,469
Consumer: Installment loans Line of credit accounts Total consumer	Quarter \$ 416,304	Second Quarter \$ 446,864	Third Quarter \$ 526,746	Quarter \$ 653,019		Quarter \$ 693,667	Second Quarter \$ 713,363	Third Quarter	Quarter \$ 644,236		First Quarter \$ 567,102
Consumer: Installment loans Line of credit accounts	\$ 416,304 155,422	\$ 446,864 192,994	\$ 526,746 255,457	\$ 653,019 288,404		\$ 693,667 269,751	\$ 713,363 305,481	\$ 705,577 348,545	\$ 644,236 411,925		First Quarter \$ 567,102 424,469
Consumer: Installment loans Line of credit accounts Total consumer	\$ 416,304 155,422 571,726	\$ 446,864 192,994 639,858	Third Quarter \$ 526,746 255,457 782,203	\$ 653,019 288,404 941,423		\$ 693,667 269,751 963,418	\$ 713,363 305,481 1,018,844	Third Quarter \$ 705,577 348,545 1,054,122	\$ 644,236 411,925		\$ 567,102 424,469 991,571